

Vice President

Bobby Drouin

Bobby Drouin is Vice President of Leasing for Equity Inc.'s Cleveland office. He is responsible for tenant representation, real estate sales, leasing and promoting the sale of Equity services: an integrated full service firm offering brokerage, development, construction, finance, and property management services. Bobby provides real estate solutions for clients that focus on their retail requirements.

Bobby has been a leader in the retail industry for over 23 years with his experience coming from both real estate and construction for rapidly expanding retailers. Prior to joining Equity, he was Vice President of Real Estate and Store Development for Max Wellness, a retail venture started by the founder of Office Max.

Bobby has also worked for InkStop as Director of Real Estate, Charley's Grilled Subs as Vice President of Real Estate, Construction and Franchise Sales, PacSun as Regional Director of Real Estate, Things Remembered as Director of Real Estate and Store Planning, Auntie Anne's as Director of Real Estate, and Sunglass Hut as Director of Real Estate. He has completed deals in malls, strip centers, airports, and turnpikes over the course of his career. He has completed over 1,000 transactions representing more than 1,250,000 square feet. He has also completed construction projects in excess of \$75,000,000.

Over his career, he has completed deals with all of the major landlords throughout 44 states and Canada including Westfield, Simon, General Growth Properties, CB Richard Ellis, CBL, Developer's Diversified, Bendorson, Centro, Forest City, Glimcher, Jones Lang LaSalle, and Kimco.



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Profile Highlights

- Bachelor of Business Admin. in Int'l. Mktg. and Finance from the University of Miami
- Master of Business Admin. from Florida Int'l. University
- Architecture study at the University of Notre Dame
- Extensive transactional experience in both real estate and construction
- Deals completed in 44 states and Canada