

Vice President

Lee Jackson, CCIM

As Vice President, Lee Jackson, CCIM provides strategy, business development, and marketing to source healthcare facility acquisitions and new developments with hospitals and physicians throughout Texas. Furthermore, Lee presents a proprietary medical office acquisitions model to hospitals that allows hospitals to monetize their non-core real estate assets into a private equity fund that they own in concert with other hospitals and investors. Lee has sixteen (16) years of commercial real estate experience with eleven (11) years focused on medical office acquisitions and development with hospitals. Lee is a Certified Commercial Investment Member (CCIM) designee and holds a Texas Real Estate Broker's license.

As a top-producer in acquisition and pre-leasing roles with a national medical office developer, Lee understands how to structure and market real estate transactions that bring hospitals and physicians together. When considering the myriad of developers that lure physicians away from hospitals, hospitals appreciate Lee's skill sets that unite physicians with hospitals around viable real estate solutions.



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Profile Highlights

- Acquisitions and leasing of 830,000 SF feet of medical office buildings and surgery centers, including 700,000 SF of hospital campus facilities
- Project and/or design management of 400,000 SF of multi-story, Class A, medical office buildings
- Business development that led to new relationships with four healthcare systems: Texas Health Resources, Methodist, HCA, and Bon-Secours
- Developing strategy for new healthcare real estate companies; including writing business plans and capital investment decks
- Raising capital from institutional investors for joint venture partnerships