

# Associate

## Linda J. Smith

Associate Linda J. Smith joined Equity to help establish The Florida Market of Tampa/Orlando. Linda comes to Equity with an extensive background in the healthcare field, including 26 years with Laboratory Corporation of America, where she was Vice President of Sales and New Business Development. She is experienced in national account management, project management, contract development.

Linda won numerous awards at Laboratory Corporation of America, including the President's Achievement Award, Journey of Excellence Award and was also a member of the Circle of Excellence. She is licensed in both Florida and Ohio.

Linda is a member of the National Association of Realtors, South Lake County Chamber of Commerce and Kiwanis of South Lake County. Linda sits on the Board of Directors for First Financial Services, South Lake Hospital District Board of Trustees and the Board of Directors of Building Block Ministries. In addition, she owns LJS Investments, LLC and is the Co Founder of New Beginnings Ministry. Linda joined Equity because she was attracted to their mission statement and core values, of absolute integrity, quality and value.



Cell: 614.325.4299  
Cell: 352.243.7262  
Fax: 614.802.2901  
lsmith@equity.net

## Profile Highlights

- 30 Years of Healthcare Experience
- 8+ Years in Healthcare Consulting
- Expertise in National Account Management
- Top Real Estate Agent in Broker's Office
- Expertise in non-profit start ups