

Vice President of Sales and Leasing

Patrick A. Kellner, SCLS

Patrick Kellner is responsible for real estate sales, leasing, project formation and promoting the sale of Equity services: an integrated full service firm offering brokerage, development, construction, finance, and property management services. Patrick provides real estate solutions for clients that focus on retail requirements.

Most recently Mr. Kellner represented a portfolio of projects representing approximately 3,000,000 square feet and over \$350,000,000 in total construction costs.

Past achievements involve directing the merchandising and leasing on Pittsburgh's two largest retail developments of the past decade: SouthSide Works, a \$300,000,000 redevelopment of the former LTV Steel plant, and The Mall at Robinson Town Center, Pittsburgh's most recent super-regional mall. Mr. Kellner delivered a wide array of nationally-renowned retailers, many which were first entries into the market, such as The Cheesecake Factory, REI, Joseph-Beth Booksellers, Claddagh Irish Pub, Sur La Table, Urban Outfitter, Z Gallerie, McCormick & Schmick's, Banana Republic, Gap, Gap Body, gap kids, baby gap, Charlotte Russe, Rampage, Abercrombie & Fitch, American Eagle Outfitters, The Buckle, Finish Line and FYE.

Prior to this, Mr. Kellner worked for The Richard E. Jacobs Group in Cleveland, Ohio, where he was responsible for leasing numerous regional malls encompassing over 8,000,000 square feet.

Mr. Kellner is considered foremost in the field of leasing, where he has built his reputation on creativity and integrity, drawing liberally from his strong foundation of national retailer relationships.

Mr. Kellner received a Bachelor of Arts Degree in Political Science from Ft. Lewis College, Durango, Colorado and is an active member of the International Council of Shopping Centers.



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Profile Highlights

- Over 23 years retail real estate experience
- SCLS designation
- Licensed agent
- Nationwide retail leasing experience
- Successful top national retailer relationships
- Tenant and landlord representation