

# Associate

## Patrick Wathen

Patrick is a seasoned real estate professional with more than 7 years of experience in the commercial real estate industry. Since 2007 his focus has been healthcare real estate sales and leasing including both tenant and landlord representation. Having worked on medical office leases ranging from 1,200 square feet to 14,000+ he is well equipped to handle the needs and unique requirements of any practice type. His experience includes work for large multi-specialty practices as well as hospital systems.

Patrick has spent the last 3+ years developing and refining unique demographic, financial, and market analysis tools geared towards urgent care operators and development of outpatient strategies. Having completed over 60 urgent care transactions, including site selection and investment sales, he understands the needs and goals of the urgent care operator. This skill set has formed the foundation of a site selection and real estate strategy process that is now being applied to many types of multi-unit medical practices.

Patrick's primary skill set includes: market and competitive analysis, site selection, and financial analysis. His goal is to provide clients with the data and insight that they need to make efficient and informed decisions that maximize their success.

Patrick is a graduate of Miami University with a degree in finance and has been a licensed Realtor since 2006. Professional organizations include: Columbus Board of Realtors, Ohio Association of Realtors, National Association of Realtors, International Council of Shopping Centers, as well as the Pi Sigma Epsilon marketing and business fraternity.



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### Profile Highlights

- Healthcare sales and leasing focus
- Developed unique strategic market analysis system
- Expertise in financial analysis
- Completed over 60 urgent care transactions