

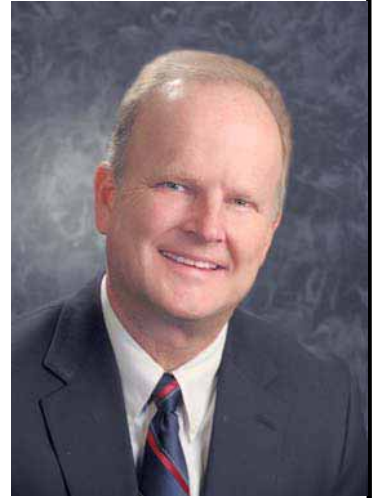
Vice President, Restaurant & Retail Services

Phil Drake

Phil Drake serves as Vice President of Restaurant and Retail Services in Equity's Columbus, Ohio headquarters. With more than 20 years of market development and optimization experience for restaurant chain units across the country, Phil brings the firm expertise in managing all aspects of real estate for restaurant and retail store chains.

For ten years Phil served as Director of Real Estate for Max & Erma's Restaurants Inc., headquartered in Columbus, Ohio. Here, he was charged with leading the procurement and development of new restaurants, identifying sites for potential development, due diligence, feasibility studies and negotiating lease arrangements. During his tenure, Phil increased the number of restaurants from 43 to 104. Prior to Max & Erma's, he served as Director of Real Estate for Extended Stay America Hotels where he grew the company's presence in markets from the East to West Coast. Phil also served as Senior Real Estate Director for 84 Lumber Company, located in Eighty Four, Pennsylvania.

Phil holds a Bachelor of Fine Arts in Environmental Design from Ball State University in Muncie, Indiana. Phil joined Equity for the opportunity to maximize his professional experience and unique client-side background for the benefit of the firm and its clients.



Profile Highlights

- Over 20 years of retail real estate experience
- Previous Director of Real Estate for Columbus, Ohio-based restaurant chain
- Market development expertise